

Teru Osato Lundsten
1939 - 8th Avenue West
Seattle, Washington 98119

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TO WHOM IT MAY CONCERN:

I highly recommend the services of Andrew L. Parker of Re/Max Mutual Realty. As executor of my mother's estate, I sold her house earlier this spring, and I was pleased with both the process and the outcome.

I obtained Comparative Market Analyses from three realtors, including Andrew. I chose to sell the house through him because his was the highest CMA and because I liked his manner: low key, practical, and accommodating.

At his suggestion, I made some relatively minor improvements to the house which significantly raised its value. He referred me to workmen (sparing me the trouble to find them myself) who did good work at a reasonable price in a timely fashion.

The house sold immediately, indicating that it wasn't over-priced, but I wasn't deluged with offers, indicating that it wasn't under-priced, either. The closing ran smoothly, and Andrew offered his help along the way.

Selling the house was the culmination of many months of emotional work on my part, and Andrew made the experience as pleasant as it could be.

Sincerely,

Teru Osato Lundsten